

FY2024 MONTHLY STATUS REPORT

OCTOBER 2023



Interoffice Memorandum

TO: KISHIA L. POWELL

GENERAL MANAGER/CEO

FROM: MUNETSI TIMOTHY MUSARA, CPA

CHIEF FINANCIAL OFFICER

Munetsi Timothy Musara

DATE: January 22, 2024

SUBJECT: MONTHLY STATUS REPORT – October 2023

Attached is the October Monthly Status Report on the budgetary and fiscal performance of WSSC Water. The report provides summary information delineating WSSC Water's financial status as of October 31, 2023, for Fiscal Year 2024 (FY'24). Total operating fund revenues are at \$349.5 million, and net operating fund expenses are at \$263.5 million. Revenues are trending favorably compared to a prorated projection for the fiscal year as detailed below. Expenses adjusted for Regional Sewer Disposal charges are projected to be above budget.

Highlights as of the October 2023 report as follows:

Revenues:

- Water and Sewer revenues which make up 84 percent of total revenues are at 37 percent YTD versus a prorated target of 33 percent based on the first four months of the fiscal year.
- Other revenues which make up 16 percent of total revenues are at 41 percent of YTD versus a prorated target of 33 percent. (Page 1)
- Interest Income on cash balances is materially ahead of budget for the first four months, reflecting the increase in interest rates and its positive impact on interest earned. (Page 2)

Prior Year Comparison:

- Water and Sewer revenues were at 35 percent of actual revenues for fiscal year 2023 at the end of four months of the fiscal year.
- Other revenues were at 33 percent at the end of four months of the fiscal year.

KISHIA L. POWELL MONTHLY STATUS REPORT -OCTOBER January 22, 2024 PAGE 2

Expenditures:

- Operating expenditures are at 26 percent budget year to date (YTD) versus a prorated target of 33 percent based on the first four months of the fiscal year.
- WSSC Water expenses tend to be more skewed to the latter half of the fiscal year.
- A material development in the operating expense category are charges for Regional Sewage Disposal, budgeted at \$64.2 and projected to be at \$74.0 million. If this projection is realized, the additional \$9.8 million will negate the projected \$7.0 million in budgeted surplus for fiscal year 2024. (Page 2)
- PAYGO and Debt Service Expenses are on budget.

Prior Year Comparison:

 Operating expenditures were at 27 percent of actual expenditures for fiscal year 2023 at the end of four months of the fiscal year.

Factors Impacting Revenues: Water and Sewer Consumption trends

- Water and Sewer consumption were materially higher for the first two months of the fiscal year, (Water consumption at 142 MGD in FY2024 versus 136 MGD in FY2023, Sewer usage 120 MGD versus 117 MGD for a similar prior period) giving revenues a stronger realization compared to the budget. (Pages 9 and 11)
- However, the trend in cumulative average water consumption has reverted to fiscal year 2023 levels in October, with sewer consumption falling slightly below fiscal year 2023 levels.
- Therefore, as the fiscal year progresses, the marginal increase in revenues above budget may moderate.

Work years:

 The workforce saw an increase of 28 to 1634 through October FY2024, from a similar period in FY2023. The current filled complement is well below the approved work years of 1836. The recruitment process continues to reflect the competitive labor environment. (Page 13)

System Development Charge:

The available account balance at the end of October FY'24 is \$53.7 million.

Expenditure and revenue activities for other funds are consistent with projections based on the first four months of the fiscal year. I recommend transmittal of the attached report to Prince George's and Montgomery Counties.

v 14

OPERATING FUNDS CONSOLIDATED STATEMENT OF REVENUES AND EXPENDITURES

(In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|--|------------------------------|-------------------------------|----------------------------------|----------------------------------|-------------------------------|
| REVENUES Water Consumption and Sewer Use Charges All Other Revenues | \$749,437 152,742 | \$782,241 146,895 | \$265,120 50,519 | \$289,293 60,189 | \$782,241 146,895 |
| TOTAL REVENUES | 902,179 | 929,136 | 315,639 | 349,482 | 929,136 |
| EXPENSES Operating Expenses PAYGO Debt Service Expense | 493,185 29,211 307,558 | 553,981 44,000 333,201 | 132,564 9,737 98,623 | 140,816 14,638 108,078 | 553,981 44,000 333,201 |
| GROSS EXPENSES | 829,954 | 931,182 | 240,925 | 263,532 | 931,182 |
| Less: Reconstruction Debt Service & Misc Offset Less: SDC Debt Service Offset Less: Premium & Underwriter's Discount Transfers | 0 (5,772) (4,503) | (1,200) (5,772) (2,000) | (1,333) (1,924) (901) | 0 (1,924) (667) | (1,200) (5,772) (2,000) |
| NET EXPENSES | 819,679 | 922,210 | 236,767 | 260,941 | 922,210 |
| NET REVENUE (LOSS) FOR YEAR | \$82,500 | \$6,926 | \$78,872 | \$88,541 | \$6,926 |

1 | 10 | TE | 1

CONSOLIDATED STATEMENT OF OPERATING FUNDS, REVENUES AND EXPENDITURES (In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|--|---|-----------------------------|----------------------------------|----------------------------------|---|
| REVENUES Water Consumption Charges Sewer Use Charges Account Maintenance Fees Infrastructure Investment Fee Front Foot Benefit & House Connection Assessments Plumbing & Inspection Fees Interest Income | \$331,002 | \$351,109 | \$119,573 | \$131,318 | \$351,109 |
| | 418,435 | 431,132 | 145,547 | 157,975 | 431,132 |
| | 34,888 | 36,259 | 11,607 | 12,519 | 36,259 |
| | 43,269 | 44,181 | 14,421 | 15,541 | 44,181 |
| | 6,998 | 5,321 | 2,625 | 2,037 | 5,321 |
| | 20,513 | 20,380 | 6,435 | 6,570 | 20,380 |
| | 15,180 | 7,999 | 1,823 | 8,975 | 7,999 |
| Rockville Sewer Use Miscellaneous TOTAL REVENUES | 3,879 | 3,100 | 1,107 | 1,590 | 3,100 |
| | 28,015 | 29,655 | 12,501 | 12,957 | 29,655 |
| | 902,179 | 929,136 | 315,639 | 349,482 | 929,136 |
| EXPENSES Salaries & Wages Heat, Light & Power Regional Sewage Disposal All Other PAYGO Debt Service GROSS EXPENSES | 127,918 | 141,927 | 41,792 | 33,416 | 141,927 |
| | 22,390 | 27,373 | 7,614 | 6,629 | 27,373 |
| | 71,025 | 64,201 | 20,113 | 28,440 | 64,201 |
| | 271,852 | 320,480 | 63,045 | 72,331 | 320,480 |
| | 29,211 | 44,000 | 9,737 | 14,638 | 44,000 |
| | 307,558 | 333,201 | 98,623 | 108,078 | 333,201 |
| | 829,954 | 931,182 | 240,925 | 263,532 | 931,182 |
| Less: Reconstruction Debt Service & Misc Offset | 0 | (1,200) | (1,333) | 0 | (1,200) |
| Less: SDC Debt Service Offset | (5,772) | (5,772) | (1,924) | (1,924) | (5,772) |
| Less: Premium & Underwriter's Discount Transfers | (4,503) | (2,000) | (901) | (667) | (2,000) |
| NET EXPENSES NET REVENUE (LOSS) FOR YEAR ACCUMULATED NET REVENUE - JULY 1 Use of Fund Balance ACCUMULATED NET REVENUE - JUNE 30 | \$19,679 \$82,500 233,949 0 \$316,449 | 922,210 \$6,926 | 236,767 \$78,872 | 260,941 \$88,541 | 922,210 \$6,926 316,098 0 \$323,024 |

Note: Details of the Water and Sewer Operating Funds and General Bond Debt Service Fund are on pages 4, 5 & 6, respectively.

COMBINED WATER AND SEWER OPERATING FUNDS

(In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|--|----------------------|-----------------------------|----------------------------------|----------------------------------|------------------------------|
| REVENUES | | 0700 044 | #00E 400 | \$289,293 | \$782.241 |
| Water Consumption & Sewer Use Charges All Other Revenues | \$749,437 145,285 | \$782,241 141,384 | \$265,120 47,747 | ъ269,293 58,114 | 141,384 |
| All Other Neverides | 140,200 | - 111,001 | - | | |
| TOTAL REVENUES | 894,722 | 923,625 | 312,867 | 347,407 | 923,625 |
| EXPENSES | | | | | |
| Operating Expenses | 491,485 | 551,885 | 132,028 | 140,290 | 551,885 |
| PAYGO | 29,211 | 44,000 | 9,737 | 14,638 | 44,000 |
| Debt Service Expense | 300,093 | 328,467 | 96,380 | 106,317 | 328,467 |
| GROSS EXPENSES | 820,789 | 924,352 | 238,146 | 261,245 | 924,352 |
| Less: Reconstruction Debt Service & Misc Offset | 0 | (1,200) | (1,333) | 0 | (1,200) |
| Less: SDC Debt Service Offset | (5,772) | (5,772) | (1,924) | (1,924) | (5,772) |
| Less: Premium & Underwriter's Discount Transfers | (4,503) | (2,000) | (901) | (667) | (2,000) |
| NET EXPENSES | 810,514 | 915,380 | 233,988 | 258,654 | 915,380 |
| NET REVENUE (LOSS) FOR YEAR | \$84,208 | \$8,245 | \$78,879 | \$88,753 | \$8,245 |
| ACCUMULATED NET REVENUE - BEGINNING OF YEAR | 230,540 | | | | 314,397 |
| NET REVENUE (LOSS) FOR YEAR | 84,208 | | | | 8,245 |
| USE OF ACCUMULATED NET REVENUE | 0 | | | | 0 |
| ACCUMULATED NET REVENUE - END OF YEAR | \$314,748 | | | | \$322,642 * |
| WATER CONSUMPTION (MGD) | 126.0 | 124.5 | 135.9 | 136.9 | 124.5 |

^{*} Includes Working Capital Reserve of \$128.7 million.

NOTE: Refer to Pages 4 and 5 for details of Water and Sewer Operating Funds.

WATER OPERATING (In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|--|--|--|--|--|--|
| REVENUES Water Consumption Charges Account Maintenance Fee Infrastructure Investment Fee Plumbing & Inspection Fees Interest Income Miscellaneous | \$331,002 18,078 22,285 12,036 5,450 12,687 | \$351,109 18,388 22,405 11,600 2,713 13,962 | 119,573 ** 6,024 7,434 3,800 629 6,901 | * \$131,318 6,496 7,995 3,896 2,902 3,719 | \$351,109 \$18,388 \$22,405 \$11,600 \$2,713 \$13,962 |
| TOTAL REVENUES | 401,538 | 420,177 | 144,361 | 156,326 | 420,177 |
| EXPENSES Salaries & Wages Heat, Light & Power All Other PAYGO Debt Service | 69,326 12,383 144,573 9,817 130,502 | 76,565 15,453 167,444 15,928 145,903 | 22,596 4,272 32,438 3,272 41,864 | 18,202 3,384 41,358 5,293 46,200 | 76,565 15,453 167,444 15,928 145,903 |
| GROSS EXPENSES | 366,601 | 421,293 | 104,443 | 114,437 | 421,293 |
| Less: Reconstruction Debt Service & Misc Offset Less: SDC Debt Service Offset Less: Premium & Underwriter's Discount Transfers_ | 0 (2,731) (1,575) | (1,200) (2,731) (888) | (680) (910) (525) | 0 (910) (296) | (1,200) (2,731) (888) |
| NET EXPENSES | 362,295 | 416,474 | 102,328 | 113,231 | 416,474 |
| NET REVENUE (LOSS) | \$39,243 | 3,703 | \$42,033 | \$43,095 | \$3,703 |
| ACCUMULATED NET REVENUE - JULY 1 Use of Fund Balance Fund Balance Transfer | 77,444 0 0 | | | | 116,527 * |
| ACCUMULATED NET REVENUE - JUNE 30 | \$116,687 | | | | \$120,230 |

^{*}Reflects a decrease in net revenues of \$150,000 resulting from prior year adjustments.

^{**}Prior year revenue is adjusted to reflect the revenue before the mid year reserve adjustment which was reversed at year end

SEWER OPERATING (In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|---|-----------------|-----------------------------|----------------------------------|----------------------------------|------------------------------|
| REVENUES | | | | | _ |
| Sewer Use Charges | \$418,435 | \$431,132 | 145,547 | \$157,975 | \$431,132 |
| Account Maintenance Fee | 16,810 | 17,871 | 5,583 | 6,023 | \$17,871 |
| Infrastructure Investment Fee | 20,984 | 21,776 | 6,987 | 7,546 | \$21,776 |
| Rockville Sewer Use | 3,879 | 3,100 | 1,107 | 1,590 | \$3,100 |
| Interest Income | 9,474 | 5,286 | 1,107 | 6,064 | \$5,286 |
| Plumbing & Inspection Fees | 8,477 | 8,780 | 2,635 | 2,674 | \$8,780 |
| Miscellaneous | 15,125 | 15,503 | 5,540 | 9,209 | \$15,503 |
| TOTAL REVENUES | 493,184 | 503,448 | 168,506 | 191,081 | 503,448 |
| EXPENSES | | | | | |
| Salaries & Wages | 57,718 | 64,614 | 18,878 | 14,991 | 64,614 |
| Heat, Light & Power | 10,007 | 11,920 | 3,342 | 3,245 | 11,920 |
| Regional Sewage Disposal | 71,025 | 64,201 | 20,113 | 28,440 | 64,201 |
| All Other | 126,453 | 151,688 | 30,389 | 30,670 | 151,688 |
| PAYGO | 19,394 | 28,072 | 6,465 | 9,345 | 28,072 |
| Debt Service | 169,591 | 182,564 | 54,516 | 60,117 | 182,564 |
| GROSS EXPENSES | 454,188 | 503,059 | 133,703 | 146,808 | 503,059 |
| Less: Reconstruction Debt Service Offset | 0 | 0 | (653) | 0 | 0 |
| Less: SDC Debt Service Offset | (3,041) | (3,041) | (1,014) | (1,014) | (3,041) |
| Less: Premium & Underwriter's Discount Transfers_ | (2,928) | (1,112) | (376) | (371) | (1,112) |
| NET EXPENSES | 448,219 | 498,906 | 131,660_ | 145,423 | 498,906 |
| NET REVENUE (LOSS) | \$44,965 | \$4,542 | \$36,846 | \$45,658 | \$4,542 |
| ACCUMULATED NET REVENUE - JULY 1 | 153,096 | | | | 197,870 * |
| Use of Fund Balance | 0 | | | | 0 |
| Fund Balance Transfer | 0 | | | | 0 |
| ACCUMULATED NET REVENUE - JUNE 30 | \$198,061 | | | | \$202,412 |

^{*}Reflects a decrease in net revenues of \$191,000 resulting from prior year adjustments.

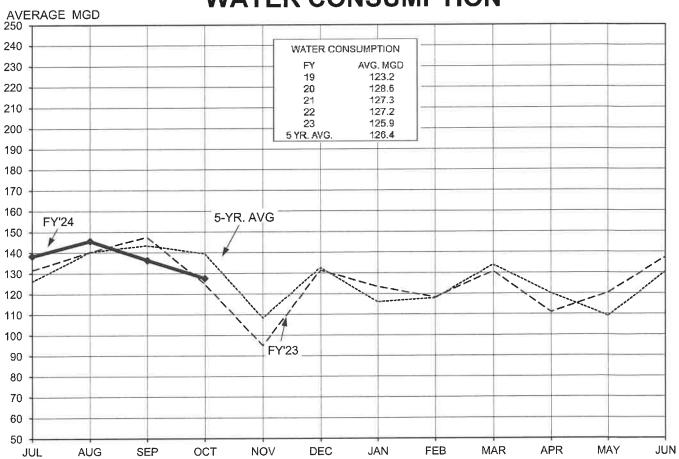
GENERAL BOND DEBT SERVICE FUND (In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|---------------------------------------|-----------------|-----------------------------|----------------------------------|----------------------------------|------------------------------|
| REVENUES | | | | | |
| Front Foot Benefit & House Connection | | | | | |
| Assessments | \$6,998 | \$5,321 | \$2,625 | \$2,037 | \$5,321 |
| Interest Income | 256 | 0 | 87 | 9 | \$0 |
| Miscellaneous | 203 | 190 | 60 | 29 | \$190 |
| Use of Accumulated Net Revenue | 0 | 0 | 1,333 | 0 | \$0 |
| Reconstruction Debt Service Offset | 0 | 0 | (1,333) | 0 | \$0 |
| TOTAL REVENUES | 7,457 | 5,511 | 2,772 | 2,075 | 5,511 |
| EXPENSES | | | | | |
| Salaries & Wages | 874 | 748 | 318 | 223 | 748 |
| All Other | 826 | 1,348 | 218 | 303 | 1,348 |
| Debt Service | 7,465 | 4,734 | 2,243 | 1,761 | 4,734 |
| GROSS EXPENSES | 9,165 | 6,830 | 2,779 | 2,287 | 6,830 |
| NET EXPENSES | 9,165 | 6,830 | 2,779 | 2,287 | 6,830 |
| NET REVENUE (LOSS) | (\$1,708) | (\$1,319) | (\$7) | (\$212) | (\$1,319) |
| ACCUMULATED NET REVENUE - JULY 1 | 3,409 | | | | 1,701 |
| Use of Fund Balance | 0 | | | | 0 |
| ACCUMULATED NET REVENUE - JUNE 30 | \$1,701 | | | | \$382 |

FY'24 WATER CONSUMPTION

| <u>MONTH</u> | MONTHLY AVERAGE (MGD) | FY'24 CUMULATIVE AVERAGE (MGD) | FY'23 CUMULATIVE AVERAGE (MGD) |
|--------------|-----------------------------|---|---|
| July | 138.277 | 138.277 | 131.637 |
| August | 145,538 | 141.908 | 135.933 |
| September | 136.197 | 140.045 | 139.629 |
| October | 127.528 | 136.891 | 135.900 |
| November | | | 127.872 |
| December | | | 128.448 |
| January | | | 127.703 |
| February | | | 126.614 |
| March | | | 127.074 |
| April | | | 125.475 |
| May | | | 124.984 |
| June | | | 126.003 |

WATER CONSUMPTION



* 31 W.4 *

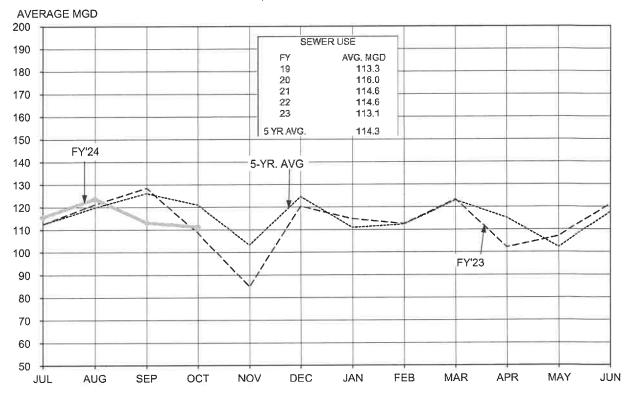
FY'24 SEWER USE

| MONTH | FY'24 MONTHLY AVERAGE (MGD) | FY'24 CUMULATIVE AVERAGE (MGD) | FY'23 CUMULATIVE AVERAGE (MGD) |
|-------------|--------------------------------------|---|---|
| | | | · |
| July | 115.57 | 115.57 | 112.56 |
| August | 123.70 | 119.64 | 116.87 |
| September | 113.12 | 117.51 | 120.65 |
| October | 111.23 | 115.93 | 117.61 |
| November | | | 111.18 |
| December | | | 112.72 |
| January | | | 113.03 |
| February | | | 112,98 |
| March | | | 114.15 |
| April | | | 112.97 |
| May | | | 112.43 |
| June | | | 113.14 |

66 Tull 4 1 - 1

SEWER USE

(INCLUDES BLUE PLAINS)



on the second

STATEMENT OF CAPITAL FUNDS INCOME AND EXPENDITURES CAPITAL FUNDS TOTAL
(In Thousands)

| | FY'23 ACTUAL | FY'24 APPROVED BUDGET | FY'23 ACTUAL THRU 10/31/22 | FY'24 ACTUAL THRU 10/31/23 | PROJECTED THRU 6/30/24 |
|------------------------------------|-----------------|-----------------------------|----------------------------------|----------------------------------|------------------------------|
| GROSS FUNDS AVAILABLE | | **** | | | |
| Bonds Issued and Cash on Hand | \$414,795 | \$599,354 | | | |
| Anticipated Contributions: | 5.007 | 05 440 | | | |
| Federal & State Grants | 5,697 | 25,142 | | | |
| System Development Charge | 9,635 | 36,945 | | | |
| Other | 39,369 | 21,628 | | | |
| Available for Current Construction | 469,496 | 683,069 | | | |
| CAPITAL COSTS | | | | | |
| Salaries & Wages | \$27,997 | \$28,193 | \$9,379 | \$7,741 | \$28,193 |
| Contract Work | 268,792 | 384,209 | 78,011 | 69,999 | \$384,209 |
| Consulting Engineers | 43.531 | 84,116 | 6,893 | 3,538 | \$84,116 |
| All Other | 96,072 | 186,551 | 20,100 | 33,306 | \$186,551 |
| TOTAL COSTS | \$436,392 | \$683,069 | \$114,383 | \$114,584 | \$683,069 |

^{*}Reflects the transfer of \$2.5 million of Bond Premium to the Water & Sewer Operating funds and prior year adjustments.

4 3 TEV 1

SYSTEM DEVELOPMENT CHARGE ACCOUNT

(In Thousands)

| ACCOUNT BALANCE, JULY 1, 2023 | \$60,093 |
|--|------------------|
| ACCOUNT ADDITIONS: SDC Revenues, Net Interest Income | 6,017 |
| FUNDS AVAILABLE | 66,110 |
| Less MOU Credit Reimbursement | 0 |
| TRANSFERRED TO OPERATING FUNDS:* | |
| Water Operating - Debt Service Sewer Operating - Debt Service | (910) (1,014) |
| TRANSFERRED TO BOND FUNDS: | |
| Water Supply Bond Sewer Disposal Bond | 0 |
| Account Balance | 64,186 |
| Less Amounts Billed But Not Yet Collected | 0 |
| Less Reserve for MOU Related Reimbursements | (10,492) |
| AVAILABLE ACCOUNT BALANCE, OCTOBER 31, 2023 | \$53,694 |

.

ACTUAL WORKYEARS

