

FY 2021 MONTHLY STATUS REPORT FEBRUARY 2021



Interoffice Memorandum

TO: CARLA A. REID

GENERAL MANAGER/CEO

VIA: JOSEPH F. BEACH

DEPUTY GENERAL MANAGER OF ADMINISTRATION

PC

FROM: PATRICIA A. COLIHAN

CHIEF FINANCIAL OFFICER

DATE: APRIL 14, 2021

SUBJECT: MONTHLY STATUS REPORT - FEBRUARY 2021

Attached is the February Monthly Status Report on the budgetary and fiscal performance of the Commission. The report provides summary information delineating the Commission's current and projected financial status for Fiscal Year 2021 (FY'21). Beginning back in March 2020 we developed a Cost Savings Plan to address the impacts of the Covid-19 pandemic on our operations. This aggressive plan continues in FY'21 with planned expenditure reductions across all departments, debt related savings and adjustments, and the elimination of the PAYGO transfer for capital projects with a portion (\$10 million) preserved to support operating costs. Due to the uncertainty surrounding the duration and impact of the COVID-19 pandemic, we will continue to monitor our position and expect to modify our projections over the course of the fiscal year as new information becomes available. Although we are not making any changes to our projected financial results in this month's report, we are currently reevaluating some of our earlier assumptions and anticipate a significant change to our projected revenues in future reports due to continued duration of the pandemic and moratorium on turn-offs.

In the September report we lowered our revenue projections for interest income and water consumption and sewer use revenues. The projected sewer use revenue incorporates the reduction of \$12 million to recognize the previously identified need to re-baseline sewer use revenues due to historical trends. To address the projected revenue shortfall, the Cost Savings

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Plan remains in force across all departments, and includes the reduced PAYGO amount, a reduction in debt service expense, which is reflective of the restrained capital spending in FY'20 and anticipated lower spending in FY'21, and other adjustments.

The pandemic continues to impact our ability to execute our capital program. We are currently re-assessing our capital project spending projections and expect to make additional reductions in the upcoming report. Slower spending on bond funded projects may allow us to delay future bond sales, contributing to debt service savings in the operating funds.

The accumulated net revenue at year end is projected to be \$159.0 million (see page 2 of the report), of which \$80.9 million is restricted for our working capital reserve. Due to the impacts of the Covid-19 pandemic, fund balance amounts previously planned for use in the FY'22 through FY'24 budgets have been eliminated.

Beginning with FY'21 we have shifted away from water production to water consumption and sewer use data by tier as the basis for our modeling and revenue projections. The additional data points are expected to result in greater insight and more accurate forecasts of water and sewer revenue. While fiscal to date water consumption at 126.7 MGD is 1.9% below the five-year average, water consumption and sewer use revenue is currently tracking at 4.5% below budget primarily due to more of the consumption occurring in the lower tiers (pages 3 & 4) and an increase to our allowance for uncollectible water and sewer receivables due to growth in past due accounts during the pandemic

Other highlights of the February 2021 report are as follows:

Revenues

- Total revenues (all funds) through February were \$515.4 million or 62% of total budgeted.
- Total revenues (all funds) are projected to be \$784.1 million; \$44.4 million less than budgeted.

Expenses

- Total net expenses (all funds) through February were \$473.3 million or 57% of total budgeted.
- Total net expenses (all funds) are projected to be \$767.6 million; \$63.3 million less than budgeted.

Water Consumption

• Water consumption through February averaged 126.7 MGD (page 4).

Workyears

• Cumulative workyears through the end of February were 1,681 (page 5).

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System Development Charge

• The available account balance through February was \$19.2 million. The account balance will be used during the year to fund water and sewer growth-related capital projects (page 13).

I recommend transmittal of the attached report to Prince George's and Montgomery Counties.

OPERATING FUNDS CONSOLIDATED STATEMENT OF REVENUES AND EXPENDITURES

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
REVENUES					
Water Consumption and Sewer Use Charges	\$618,158	\$689,210	\$426,562	\$433,885	\$658,200
Use of Accumulated Net Revenue	11,341	8,000	0	0	8,000
All Other Revenues	135,690	131,248	86,983	81,467	117,873
TOTAL REVENUES	765,189	828,458	513,545	515,352	784,073
EXPENSES					
Operating Expenses	473,862	493,046	300,011	286,421	484,605
PAYGO	0	31,016	7,754	0	0
Debt Service Expense	292,322	325,593	200,537	203,136	307,400
GROSS EXPENSES	766,184	849,655	508,302	489,557	792,005
Less: Reconstruction Debt Service Offset	(11,600)	(9,500)	(7,733)	(6,333)	(9,500)
Less: SDC Debt Service Offset	(6,695)	(5,772)	(4,464)	(3,849)	(5,772)
Less: Premium & Underwriter's Discount Transfers	(7,904)	(3,500)	(1,933)	(6,101)	(9,151)
NET EXPENSES	739,985	830,883	494,172	473,274	767,582
NET REVENUE (LOSS) FOR YEAR	\$25,204	(\$2,425)	\$19,373	\$42,078	\$16,491

COMBINED WATER AND SEWER OPERATING FUNDS

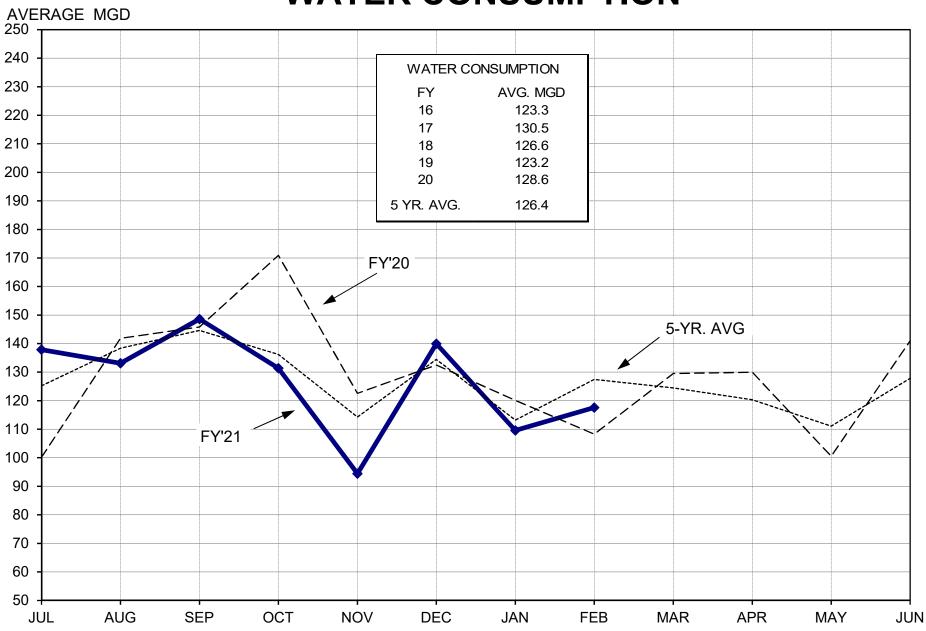
(In Thousands)

	FY'20	FY'21 APPROVED	FY'20 ACTUAL THRU	FY'21 ACTUAL THRU	PROJECTED THRU
REVENUES	ACTUAL	BUDGET	2/28/20	2/28/21	6/30/21
Water Consumption & Sewer Use Charges	\$618,158	\$689,210	\$426,562	\$433,885	\$658,200
Use of Accumulated Net Revenue	11,341	8,000	0	0	8,000
All Other Revenues	122,209	120,040	77,648	73,919	107,240
TOTAL REVENUES	751,708	817,250	504,210	507,804	773,440
<u>EXPENSES</u>					
Operating Expenses	472,147	491,141	298,994	285,291	482,700
PAYGO	0	31,016	7,754	0	0
Debt Service Expense	279,745	313,865	191,045	195,043	295,400
GROSS EXPENSES	751,892	836,022	497,793	480,334	778,100
Less: Reconstruction Debt Service Offset	(11,600)	(9,500)	(7,733)	(6,333)	(9,500)
Less: SDC Debt Service Offset	(6,695)	(5,772)	(4,464)	(3,849)	(5,772)
Less: Premium & Underwriter's Discount Transfers	(7,904)	(3,500)	(1,933)	(6,101)	(9,151)
NET EXPENSES	725,693	817,250	483,663	464,051	753,677
NET REVENUE (LOSS) FOR YEAR	\$26,015	\$0	\$20,547	\$43,753	\$19,763
ACCUMULATED NET REVENUE - BEGINNING OF YEAR	132,931				147,281
NET REVENUE (LOSS) FOR YEAR	26,015				19,763
USE OF ACCUMULATED NET REVENUE	(11,341)				(8,000)
ACCUMULATED NET REVENUE - END OF YEAR	\$147,605				\$159,044 *
WATER CONSUMPTION (MGD)	128.6	122.1	130.3	126.7	122.1

^{*} Includes Working Capital Reserve of \$80.9 million.

NOTE: Refer to Pages 8 and 9 for details of Water and Sewer Operating Funds.

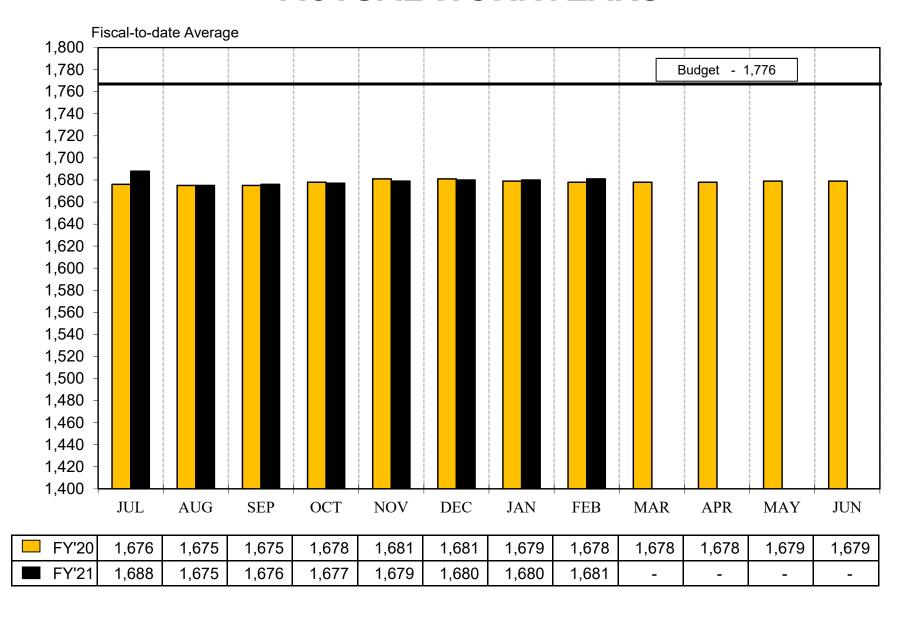
WATER CONSUMPTION



FY'21
WATER CONSUMPTION

<u>MONTH</u>	MONTHLY AVERAGE (MGD)	FY'21 CUMULATIVE AVERAGE (MGD)	FY'20 CUMULATIVE AVERAGE (MGD)
July	137.879	137.879	100.173
August	133.079	135.479	121.024
September	148.602	139.758	129.285
October	131.358	137.641	139.689
November	94.436	129.170	136.267
December	139.932	130.983	135.637
January	109.541	127.891	133.419
February	117.588	126.704	130.276
March			130.194
April			130.172
May			127.475
June			128.601

ACTUAL WORKYEARS



STATEMENT OF CAPITAL FUNDS INCOME AND EXPENDITURES CAPITAL FUNDS TOTAL

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
GROSS FUNDS AVAILABLE					
Bonds Issued and Cash on Hand	\$289,097	\$562,675			
Anticipated Contributions:					
Federal & State Grants	1,589	23,000			
System Development Charge	14,077	9,530			
Other	12,451	10,177			
Available for Current Construction	317,214	605,382			
CAPITAL COSTS					
Salaries & Wages	\$26,388	\$27,826	\$17,739	\$16,931	\$27,826
Contract Work	211,404	353,066	115,195	133,199	275,000
Consulting Engineers	44,478	77,182	22,198	18,422	50,000
All Other *	112,115	147,308	59,575	70,144	125,000
TOTAL COSTS	\$394,385	\$605,382	\$214,707	\$238,696	\$477,826

^{*}Reflects the transfer of \$4.8 million of Bond Premium to the Water & Sewer Operating funds.

CONSOLIDATED STATEMENT OF OPERATING FUNDS, REVENUES AND EXPENDITURES

(In Thousands)

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
<u>REVENUES</u>					
Water Consumption Charges	\$271,173	\$295,512	\$188,234	\$190,659	\$287,500
Sewer Use Charges	346,985	393,698	238,328	243,226	370,700
Account Maintenance Fees	35,922	32,360	20,915	21,576	30,800
Infrastructure Investment Fee	42,781	39,410	25,398	26,565	37,600
Front Foot Benefit & House Connection Assessments	12,824	10,378	8,756	7,396	10,378
Plumbing & Inspection Fees	14,425	14,470	9,725	11,095	14,490
Interest Income	5,364	10,600	4,068	363	575
Rockville Sewer Use	3,147	3,000	2,045	2,111	3,000
Use of Accumulated Net Revenue	11,341	8,000	0	0	8,000
Miscellaneous	21,227	21,030	16,076	12,361	21,030
TOTAL REVENUES	765,189	828,458	513,545	515,352	784,073
EXPENSES					
Salaries & Wages	132,574	128,370	90,159	87,409	126,244
Heat, Light & Power	15,534	20,423	11,089	12,010	19,400
Regional Sewage Disposal	56,414	58,000	36,277	38,189	58,000
All Other	269,340	286,253	162,486	148,813	280,961
PAYGO	0	31,016	7,754	0	0
Debt Service	292,322	325,593	200,537	203,136	307,400
GROSS EXPENSES	766,184	849,655	508,302	489,557	792,005
Less: Reconstruction Debt Service Offset	(11,600)	(9,500)	(7,733)	(6,333)	(9,500)
Less: SDC Debt Service Offset	(6,695)	(5,772)	(4,464)	(3,849)	(5,772)
Less: Premium & Underwriter's Discount Transfers	(7,904)	(3,500)	(1,933)	(6,101)	(9,151)
NET EXPENSES	739,985	830,883	494,172	473,274	767,582
NET REVENUE (LOSS) FOR YEAR	25,204	(\$2,425)	\$19,373	\$42,078	16,491
ACCUMULATED NET REVENUE - JULY 1	167,160	(+ , ==)	* -,		169,099
Use of Fund Balance	(22,941)				(17,500)
ACCUMULATED NET REVENUE - JUNE 30	\$169,423				\$168,090
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Note: Details of the Water and Sewer Operating Funds and General Bond Debt Service Fund are on pages 8, 9 & 12, respectively.

WATER OPERATING

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
<u>REVENUES</u>					
Water Consumption Charges	\$271,173	\$295,512	\$188,234	\$190,659	\$287,500
Account Maintenance Fee	18,912	16,503	11,039	11,377	15,700
Infrastructure Investment Fee	22,373	20,099	13,290	13,919	19,200
Plumbing & Inspection Fees	8,296	8,380	5,558	6,318	8,400
Interest Income	(181)	1,000	(442)	73	50
Use of Accumulated Net Revenue	5,784	4,080	0	0	4,080
Miscellaneous _	9,816	10,500	7,542	5,444	10,500
TOTAL REVENUES	336,173	356,074	225,221	227,790	345,430
EXPENSES					
Salaries & Wages	72,619	69,910	49,450	47,626	68,700
Heat, Light & Power	8,654	11,671	6,454	6,965	11,100
All Other	133,623	140,636	82,211	75,530	136,900
PAYGO	0	9,969	3,380	0	0
Debt Service	123,575	133,004	84,653	87,011	125,200
GROSS EXPENSES	338,471	365,190	226,148	217,132	341,900
Less: Reconstruction Debt Service Offset	(4,000)	(4,845)	(2,666)	(3,230)	(4,845)
Less: SDC Debt Service Offset	(3,475)	(2,731)	(2,317)	(1,821)	(2,731)
Less: Premium & Underwriter's Discount Transfers _	(1,337)	(1,540)	(891)	(1,027)	(1,540)
NET EXPENSES	329,659	356,074	220,274	211,054	332,784
NET REVENUE (LOSS)	6,514	\$0	\$4,947	\$16,736	12,646
ACCUMULATED NET REVENUE - JULY 1	14,669				34,495 *
Use of Fund Balance	(5,784)				(4,080)
Fund Balance Transfer	19,070				v o
ACCUMULATED NET REVENUE - JUNE 30	\$34,469				\$43,061

^{*}Reflects an increase in net revenues of \$26,000 resulting from prior year adjustments.

SEWER OPERATING

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
REVENUES					
Sewer Use Charges	\$346,985	\$393,698	\$238,328	\$243,226	\$370,700
Account Maintenance Fee	17,010	15,857	9,876	10,199	15,100
Infrastructure Investment Fee	20,408	19,311	12,108	12,646	18,400
Rockville Sewer Use	3,147	3,000	2,045	2,111	3,000
Interest Income	5,062	9,000	4,148	275	500
Plumbing & Inspection Fees	6,129	6,090	4,167	4,777	6,090
Use of Accumulated Net Revenue	5,557	3,920	0	0	3,920
Miscellaneous	11,237	10,300	8,317	6,780	10,300
TOTAL REVENUES	415,535	461,176	278,989	280,014	428,010
EXPENSES					
Salaries & Wages	59,092	57,816	40,161	39,186	56,900
Heat, Light & Power	6,880	8,752	4,635	5,045	8,300
Regional Sewage Disposal	56,414	58,000	36,277	38,189	58,000
All Other	134,865	144,356	79,806	72,750	142,800
PAYGO	0	21,047	4,374	0	0
Debt Service	156,170	180,861	106,392	108,032	170,200
GROSS EXPENSES	413,421	470,832	271,645	263,202	436,200
Less: Reconstruction Debt Service Offset	(7,600)	(4,655)	(5,067)	(3,103)	(4,655)
Less: SDC Debt Service Offset	(3,220)	(3,041)	(2,147)	(2,028)	(3,041)
Less: Premium & Underwriter's Discount Transfers	(6,567)	(1,960)	(1,042)	(5,074)	(7,611)
NET EXPENSES	396,034	461,176	263,389	252,997	420,893
NET REVENUE (LOSS)	19,501	\$0	\$15,600	\$27,017	7,117
ACCUMULATED NET REVENUE - JULY 1	118,262				112,786 *
Use of Fund Balance	(5,557)				(3,920)
Fund Balance Transfer	(19,070)				0
ACCUMULATED NET REVENUE - JUNE 30	\$113,136				\$115,983

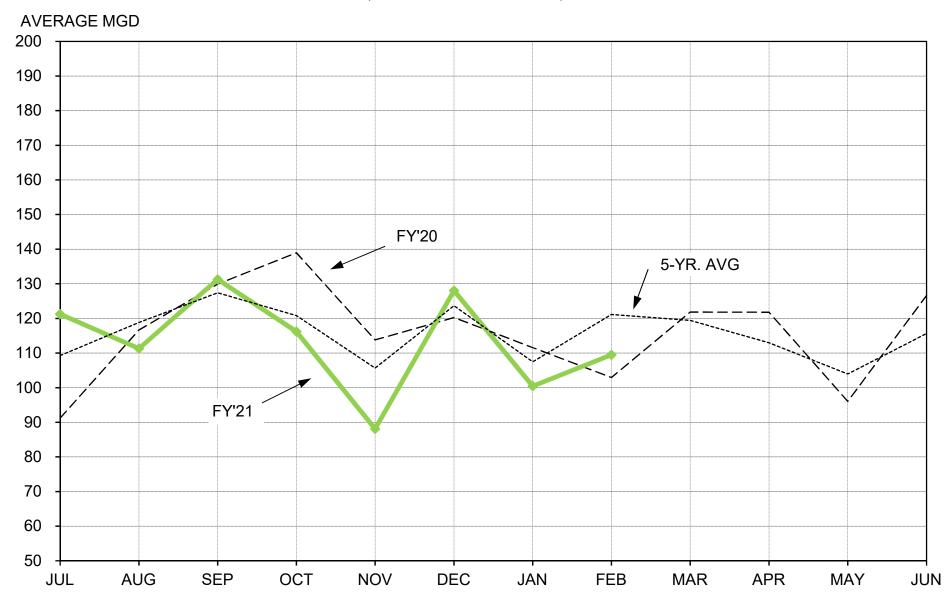
^{*}Reflects a decrease in net revenues of \$350,000 resulting from prior year adjustments.

FY'21 SEWER USE

<u>MONTH</u>	FY'21 MONTHLY AVERAGE (MGD)	FY'21 CUMULATIVE AVERAGE (MGD)	FY'20 CUMULATIVE AVERAGE (MGD)
	404.05	404.05	0.4.0.4
July	121.25	121.25	91.21
August	111.30	116.27	103.93
September	131.27	121.16	112.59
October	116.18	119.91	119.18
November	88.10	113.67	118.10
December	128.02	116.09	118.46
January	100.44	113.83	117.48
February	109.48	113.33	115.66
March			116.35
April			116.89
May			115.00
•			115.96
June			113.90

SEWER USE

(INCLUDES BLUE PLAINS)



GENERAL BOND DEBT SERVICE FUND

	FY'20 ACTUAL	FY'21 APPROVED BUDGET	FY'20 ACTUAL THRU 2/28/20	FY'21 ACTUAL THRU 2/28/21	PROJECTED THRU 6/30/21
<u>REVENUES</u>					
Front Foot Benefit & House Connection					
Assessments	\$12,824	\$10,378	\$8,756	\$7,396	\$10,378
Interest Income	483	600	362	15	25
Miscellaneous	174	230	217	137	230
Use of Accumulated Net Revenue	11,600	9,500	7,733	6,333	9,500
Reconstruction Debt Service Offset	(11,600)	(9,500)	(7,733)	(6,333)	(9,500)
TOTAL REVENUES	13,481	11,208	9,335	7,548	10,633
EXPENSES					
Salaries & Wages	863	644	548	597	644
All Other	852	1,261	469	533	1,261
Debt Service	12,577	11,728	9,492	8,093	12,000
GROSS EXPENSES	14,292	13,633	10,509	9,223	13,905
NET EXPENSES	14,292	13,633	10,509	9,223	13,905
NET REVENUE (LOSS)	(811)	(\$2,425)	(\$1,174)	(\$1,675)	(3,272)
ACCUMULATED NET REVENUE - JULY 1	34,229				21,818
Use of Fund Balance	(11,600)				(9,500) *
ACCUMULATED NET REVENUE - JUNE 30	\$21,818				\$9,046

^{*} Reflects transfer of \$9,500,000 for Reconstruction Debt Service from General Bond Debt Service Fund to Water & Sewer Operating Funds.

SYSTEM DEVELOPMENT CHARGE ACCOUNT

ACCOUNT BALANCE, JULY 1, 2020	\$13,730
ACCOUNT ADDITIONS: SDC Revenues, Net Interest Income	22,324 9
FUNDS AVAILABLE	36,063
Less MOU Credit Reimbursement	(2,317)
TRANSFERRED TO OPERATING FUNDS:*	
Water Operating - Debt Service Sewer Operating - Debt Service	(1,821) (2,028)
TRANSFERRED TO BOND FUNDS:	
Water Supply Bond Sewer Disposal Bond	0 0
Account Balance	29,897
Less Amounts Billed But Not Yet Collected	0
Less Reserve for MOU Related Reimbursements	(10,714)
AVAILABLE ACCOUNT BALANCE, FEBRUARY 28, 2021	\$19,183

^{*}Transfers to operating funds service debt issued in FY'16, FY'18 & FY'19 and are shown on pages 8 & 9 as SDC Debt Service Offset.



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